Business Group Name: _____

Date: _____



Progress Checklist

These are all the tasks that each business group needs to complete to be ready to launch their product.

Team and business introduction

□ Logo

□ Slogan/motto

□ Picture of product

Who is your target customer: _____

Recipe

- □ Ingredient list
- □ Directions
- □ Ingredient benefits (i.e. health, local foods)

Advertise

- □ Audience
- □ Poster
- □ TV or Radio Advertisement

Costs

- □ To make your bar
- □ Selling price
- □ Profit
- □ What will you do with your profit?



□ Granola bar packaging

□ **Other** ideas you might have...



Our Granola Bar Business – Decisions We Have Made

We received this from a teacher in Ottawa who created this as a Google Form and used it with her students who were struggling to stick to their business decisions.

1.	Our Team includes:		
2.	Our Business Name is:		
3.	Our Slogan (motto) is:		
4.	 We have decided on a logo (mark only one answer) Yes Not yet 		
5.	Our Granola Bar base flavour preference is (only mark one): a. honey b. cinnamon c. maple d. date e. soy butter f. other		



- 6. Our second Granola Bar base flavour preference is (only mark one):
 - a. honey
 - 🗆 b. cinnamon
 - □ c. maple
 - 🗌 d. date
 - e. soy butter
 - □ f. other
- 7. Our Granola Bar sweet add-in preference is (only mark one):
 - □ a. icing
 - \Box b. chocolate chips
 - \Box c. sprinkles
 - \Box d. cookie dough
 - □ e. marshmallow
 - □ f. other
- 8. Our Granola Bar fruit preference #1 is (only mark one):
 - 🗆 a. raisin
 - □ b. strawberry
 - □ c. apple
 - □ d. apricot
 - 🗌 e. banana
 - 🗌 f. mango
 - 🗌 g. peach
 - □ h. pomegranate
 - □ i. grape
 - \Box j. dragon fruit
 - 🗆 k. coconut
 - □ I. cherry
 - 🗌 m. other

- 9. Our second Granola Bar fruit preference #1 is (only mark one):
 - □ a. raisin
 □ b. strawberry
 □ c. apple
 □ d. apricot
 □ e. banana
 □ f. mango
 □ g. peach
 □ h. pomegranate
 □ i. grape
 □ j. dragon fruit
 □ k. coconut
 □ l. cherry
 □ m. other



STEM Den Script

1. INTRODUCTION

We received this from a teacher in Ottawa who created this as a Google Form and used it with her students who were struggling to stick to their business decisions.

"Hello Dragons, my	name is	, I'm,
I'm	, I'm	and we are 8 and 9 years old. The name of
our company is	We	're here to ask you to invest in our granola bar business."

2. 15-20 Second Throw

- Say something persuasive about your bars. Mason's Marvelous Maple bars are the best in the business!
- Ask a question... Are you looking for a new, healthy alternative to the boring granola bars in Walmart? Look no further.



3. Two-Minute PITCH (go through your Book Creator book)

Tell a story about your business

About the bar

How we make money



The Ask	
Dragons, help us	Do we have a deal?

4. The Dragons will ask you questions. It's your job to be prepared. Sample questions

- Do you think your bars are too expensive?
- What was the most expensive ingredient in your recipe?
- How did you calculate the cost of your bars?
- How did you make your granola bars?
- Do you know your competition? What sets you apart from the other bars?
- What were some challenges your team faced?
- What were the key competencies you used on your team? Collaboration, Communication, Critical Thinking, Creativity, Citizenship, Character? Why?



COMMUNICATION

for a great pitch and presentation



CRITICAL THINKING

for clearly sharing the cost and challenges of your business



CREATIVITY

for a high-impact, great looking logo and slogan



CREATIVITY

for a tasty recipe and delicious bar



COLLABORATION

for the teamwork that was shown through your presentation



CHARACTER

for an overall, excellent project